On behalf of everyone at the LBC, I’m thrilled to celebrate a successful season (July 1, 2016-June 30, 2017). We are sharing this report with you because we truly are Your LBC—with your help, we continue to grow as the premier arts, education and event center in the North Bay.

We are proud of many of our accomplishments last year, but what really stands out is the expansion of the Center’s Education and Community Engagement Department (ECE). Energized by a study supported by the prestigious William and Flora Hewlett Foundation, we affirmed the LBC is a significant leader in arts education. We galvanized our nationally acclaimed Education Through the Arts programs, serving over 40,000 youth and adults, by opening a new Education Studio on campus and expanding our ECE staff to include a new Director, Ray Gargano, who brings over 20 years of experience to the Center. Another highlight of the year was kicking off Phase 2 of our Bridge to the Future project to further elevate your experience at the Center.

The year was triumphant with many successful and dynamic events onstage, but what really defined 2016-17 was deepening our commitment to the future in our role as a community gathering place.

As an independent non-profit organization we rely on community support to make all of our programs possible, and we extend sincere thanks to our more than 5,000 members, donors, sponsors, and funders for continuing to help us do that work.

Your LBC is firmly rooted in the community that is Sonoma County.

As I conclude this letter, there is something else that has recently defined our community— the devastating October fires that we all experienced. While it is not part of the summary here, I would be remiss not to acknowledge it. What we all went through will affect the report we share with you next year but for now, like you, we emerge from that #sonomastrong with even greater resolve to be a part of your future.

Thank you for another wonderful year.

Kind regards,

Paul Wilcock | Chair, Board of Directors
264 PERFORMANCES

139,150 TICKETS SOLD

35 SOLD OUT SHOWS
including Jeff Beck & Buddy Guy, Ray LaMontagne, Jethro Tull, Experience Hendrix, and Brain Candy.

23 ARTISTS MADE THEIR LBC DEBUT
including Neil Gaiman, Ray LaMontagne, Tracy Morgan, John Cleese & Eric Idle, and Donny & Marie Osmond.

Jeff Beck performing August 17, 2016
BODYTRAFFIC, April 25, 2017

73,663

TICKETS
sold for Arts & Entertainment Shows presented by LBC.
A 23% increase from previous year!
Beginning string students from Windsor Middle School stretch their improvisation muscles with musicians from Black Violin during a post-performance master class.

PHOTO BY TRACY SAWYER

40,000+
CHILDREN SERVED

through Education and Community Engagement programs.
17,994

**TICKETS**

distributed through our Evert Person ArtReach program, a 4% increase over the previous year. This important program offering free and discounted tickets helps to make arts and education opportunities accessible to all, regardless of income.
provided to 101 educators in Sonoma, Lake, Marin, Mendocino, and Napa counties via our Professional Development program. This professional development program marked its 13th year as a significant support to Bay Area educators and added 82 new participants.

Deborah Sunya Moore, a National Kennedy Center Teaching Artist who has led LBC professional development workshops.
placed in 38 different schools in Sonoma, Lake, Marin, Mendocino, and Napa counties through our Music For Schools instrument-lending program.

Students from Windsor High School with director, Erica Dori, perform at our annual Music for Schools Instrument Drive.
$500K+

was raised to help fund our Education Through the Arts programs that benefited 40,000 youth.
including Santa Rosa Original Certified Farmers Market; Circo Caballero; Wine Country Bride Wedding Expo; Sonoma County Women in Conversation presented by The Press Democrat; Canine Companions Graduation; Harvest Fair Awards & Gala; and Sutter Health Catwalk for a Cure.

Also LBC was honored to welcome three new Corporate Partners: Exchange Bank; Professional Program Insurance Brokers; and Redwood Credit Union, who is the naming sponsor for the annual Fiesta de Independencia campus-wide celebration.
15,800+

HOURS DONATED BY
200 VOLUNTEERS

The LBC’s dedicated volunteers serve as ushers, art walk docents, administrative aides, and more. We couldn’t do anything we do here at Your LBC without their generous donation of time and talent.
Elevating Your LBC Experience!

June 2017 ushered in the second phase of Luther Burbank Center for the Arts Bridge to the Future renovation. A four-phase $10 million dollar upgrade to the 43-year old building, the Bridge project re-envisions the venue and aims to improve and elevate Your LBC experience in a state-of-the-art outstanding modern facility. Phase 2 is the lobby component complimenting the first phase of Bridge—upgrades to the 1600-seat Ruth Finley Person Theater completed in 2013.

Work began this year. What you will see when it’s all completed:

- Two exterior elevator towers and glass vestibule hallways to provide access to the balcony level
- Two new ADA restrooms (one men’s and one women’s) on both the north and south sides of the second floor, as well as ADA upgrades to the existing balcony restrooms
- Two built-in and ADA-compliant concession areas on the ground floor level, along with construction of a new South balcony concession area
- A remodeled Fireside Room
- 1st and 2nd floor sprinklers in the Lytton Rancheria Grand Lobby
- New dual-paned windows and doors in the main building
- New roof, sight screens, and paint for the entire building

This work continues to fulfill our commitment to being the premier arts, education, and event center in the Bay Area.
With your help and support, these words, which live at the heart of our mission, energize what we do at the Center every day. And, as you see summarized in these pages, it is these words we consider when measuring our success.

So, it was particularly gratifying this year to see the results of a formal report examining the success and impact of our education programs. The report funded by the William and Flora Hewlett Foundation in May 2016, provided in-depth observations as well as suggestions for improvements. Approximately 900 teachers were surveyed as well as 21 interviews conducted with school educators and administrators, nonprofit educators, funders and other community leaders. It is the highlighted major findings with respect to “Expanding Education and Community Engagement” by LBC and our role in the community that we are excited to share with you:

- The Center is seen as a significant player in Sonoma County and is also acknowledged as being proactive around monitoring county developments in and out of the arts sector.
- The Center has the imprimatur of being a Kennedy Center Partner in Education, a tried and true programming built over many years.
- The Center enjoys a great deal of goodwill throughout the community with its presenting, arts education programming, and its physical plant all being seen as community assets. Staff are trusted as being sincere, ‘doing it from the heart’ and are seen as accessible and engaged in community matters.
- The Center’s willingness to examine programs, strategies, results, and to explore new opportunities in light of growing changes in Sonoma County demonstrates that it is a community leader, actively working to be accessible and relevant to everyone in the community.
- Hundreds of teachers and thousands of students know and value its programs.
- Over the last 5 years, LBC education programs have reached 74% of Sonoma County public schools; 93% of school districts, 45 private schools and 10 home schools.

This positive feedback, along with your ongoing support, continues to fuel Your LBC to do even more.
2016-17 Financial Overview

**Source of Revenue**

- **Programming**: 57%
- **Contributed Revenue for Operations**: 22%
- **Special Contributions**: 7%
- **Rentals/Leases**: 12%
- **Other**: 2%

Total Operating Revenue: $10,530,222

**Expenses**

- **Program Services**: 77%
- **Administration**: 15%
- **Fundraising**: 8%
- **Rentals/Leases**: 12%
- **Other**: 2%

Total Operating Expenses: $11,056,039*

*Includes non-cash expenses of $771,042 in depreciation.
## Statement of Financial Position

<table>
<thead>
<tr>
<th>June 30,</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
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<tr>
<td><strong>Current assets</strong></td>
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<tr>
<td>Cash and cash equivalents</td>
<td>$182,551</td>
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<td>Accounts receivable</td>
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<td>Pledges receivable – Current</td>
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<td>Other assets</td>
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<td>$539,507</td>
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<td><strong>Total current assets</strong></td>
<td>$1,656,980</td>
<td>$1,498,228</td>
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<td><strong>Long term assets</strong></td>
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<tr>
<td>Investments</td>
<td>$6,123,540</td>
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<td>Pledges receivable – long-term</td>
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<td>Property and equipment</td>
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<td>$9,707,232</td>
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<td><strong>Total long term assets</strong></td>
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<td>$18,572,222</td>
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<td><strong>Total assets</strong></td>
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<td>$20,070,450</td>
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<td><strong>Liabilities and net assets</strong></td>
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<tr>
<td><strong>Current liabilities</strong></td>
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<tr>
<td>Accounts payable and accruals</td>
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<td>Deferred revenue</td>
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<td>Current maturities – long term debt</td>
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<td>$27,844</td>
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<td>Rental deposits</td>
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<td><strong>Total current liabilities</strong></td>
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<td><strong>Long-term liabilities</strong></td>
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<td>Line of credit</td>
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<td>Deferred revenue – non-current</td>
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<td>Equipment debt – long term</td>
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<td>Lease deposits</td>
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<td><strong>Total long term liabilities</strong></td>
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<td><strong>Total liabilities</strong></td>
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<td><strong>Net Assets</strong></td>
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<tr>
<td>Unrestricted</td>
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<tr>
<td>Undesignated</td>
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<td>Board designated</td>
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<td>Temporarily restricted</td>
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<td>Permanent restricted</td>
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<td><strong>Total net assets</strong></td>
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<td>$16,124,957</td>
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<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td>$22,318,323</td>
<td>$20,070,450</td>
</tr>
</tbody>
</table>
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The Board of Directors of the Luther Burbank Memorial Foundation gratefully acknowledges the generous annual support of members, donors, and sponsors for gifts received as of June 30, 2017.

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