

LUTHER BURBANK CENTER FOR THE ARTS - FY2022 BUDGET PROPOSAL

	FY 2019 ACTUALS	FY 2020 ACTUALS	FY 2021 FCST	FY 2022 Budget
Education & Community Outreach				
Earned Revenue	\$ 390,765	\$ 334,438	\$ 13,066	\$ 157,366
Total Variable Expenses	(560,504)	(505,064)	(186,197)	(431,056)
Total Overhead Expenses	(357,159)	(482,553)	(447,227)	(524,765)
Net	(526,898)	(653,179)	(620,358)	(798,455)
Arts & Entertainment Programs				
Earned Revenue	4,544,246	2,962,998	102,603	3,572,624
Total Variable Expenses	(4,133,936)	(2,590,197)	(156,228)	(3,455,207)
Total Overhead Expenses	(262,196)	(231,048)	(216,007)	(205,164)
Net	148,114	141,753	(269,632)	(87,747)
Box Office				
Earned Revenue	560,329	325,143	6,165	421,458
Total Expenses	(294,531)	(294,552)	(213,249)	(276,223)
Net	265,798	30,591	(207,084)	145,236
Concessions				
Earned Revenue	441,339	328,989	229	302,246
Cost of Sales	(274,775)	(222,155)	(30,090)	(207,186)
Net	166,564	106,834	(29,861)	95,060
Total Programming Net	53,578	(374,001)	(1,126,935)	(645,907)
Development				
Individual	1,031,297	982,960	769,567	857,465
Foundations	242,050	336,400	76,250	261,000
Government	121,786	96,900	281,950	23,500
Corporate	832,806	815,403	614,739	725,860
Gift in Kind	270,240	247,531	80,746	213,000
Fundraising Events	454,856	377,553	517,878	525,000
Special Gifts	135,056	76,297	690,353	1,752,165
Capital Projects	1,744,972	614,586	-	-
Total Expenses	(975,473)	(784,377)	(464,741)	(878,228)
Total Contributed Net	3,857,590	2,763,253	2,566,742	3,479,762
Community Rentals				
Earned Revenue	702,657	547,098	271,078	461,922
Total Expenses	(448,234)	(333,409)	(137,604)	(345,084)
Net	254,423	213,689	133,474	116,838
Long-Term Leases				
Earned Revenue	278,747	380,631	408,999	421,353
Total Expenses	(13,631)	(12,043)	(11,309)	(13,947)
Net	265,116	368,588	397,690	407,405
Total Rental and Leases Net	519,539	582,277	531,165	524,244
Marketing Overhead	(510,745)	(516,680)	(448,958)	(518,768)
Operations Overhead	(1,590,530)	(1,460,115)	(1,055,222)	(1,582,293)
Depreciation	(560,889)	(913,751)	(943,645)	(936,000)
Volunteer Overhead	(87,844)	(73,646)	(8,727)	(88,384)
Administration Overhead:				
Earned Revenue (Interest & Other Earned)	244,608	391,925	209,876	253,776
Extraordinary Items/Other Earned	270,099	178,350	20,000	45,000
Total Expenses	(1,164,039)	(996,859)	(1,067,524)	(1,273,134)
Net Administrative	(649,332)	(426,584)	(837,648)	(974,358)
Total Revenue	12,265,853	8,997,202	4,063,499	9,993,736
Total Expenses	(11,234,486)	(9,416,449)	(5,386,727)	(10,735,439)
Net Operations	1,031,367	(419,247)	(1,323,228)	(741,703)
Depreciation	(560,889)	(913,751)	(943,645)	(936,000)
Net Cash Operations (less Depreciation)	1,592,256	494,504	(379,583)	194,297
Special Gifts and Related	1,880,028	815,403	690,353	1,752,165